

*November 9, 2022***Notice Regarding October 2022 Monthly YoY Change in Sales and Number of Shops**

Watts Co., Ltd. announces YoY change in monthly sales and number of shops for the fiscal year ending August 31, 2023 (September 1, 2022 – August 31, 2023) as follows.

(YoY change in sales)

| | | | | | | | | | (%) |
|--------------------------------|---------------|-------|-------|------|------|------|------|----------------------------|-----|
| | | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | 1 st half total | |
| Directly-managed 100-Yen shops | Same-store | 98.7 | 100.0 | | | | | 99.4 | |
| | Previous year | 97.5 | 98.6 | 95.6 | 95.2 | 97.1 | 95.8 | 96.6 | |
| | All-store | 118.4 | 103.0 | | | | | 109.9 | |
| Company total | | 119.5 | 103.2 | | | | | 110.5 | |

(Number of 100-Yen shops)

| | | | | | | | | (Shops) |
|----------------------------|------------|------------|--|--|--|--|--|------------|
| # of shops opened | 20 (-) | 26 (-) | | | | | | 46 (-) |
| # of shops closed | 10 (-) | 8 (-) | | | | | | 18 (-) |
| # of shops at end of month | 1,651 (23) | 1,669 (23) | | | | | | 1,669 (23) |

- (Notes) 1. Sales have not been audited by the independent public accountant. Moreover, preliminary figures may be revised retroactively.
2. "100-Yen shops same-stores" are shops that are in operation for at least 13 months from the following month of opening.
3. "Number of 100-Yen shops" is the sum of directly managed shops and franchised shops, and figures in parentheses represent the number of franchised shops, which are included in the total.