March 7, 2023

Notice Regarding February 2023 Monthly YoY Change in Sales and Number of Shops

Watts Co., Ltd. announces YoY change in monthly sales and number of shops for the fiscal year ending August 31, 2023 (September 1, 2022 – August 31, 2023) as follows.

(YoY change in sales)

			Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	1 st half total
Directly- managed 100-Yen shops	Same-store		98.7%	100.0%	98.9%	101.0%	96.6%	98.0%	99.0%
		Previous year	97.5%	98.6%	95.6%	95.2%	97.1%	95.8%	96.6%
	All-store		118.4%	103.0%	101.6%	104.2%	99.4%	100.6%	104.2%
Company total			119.5%	103.2%	100.1%	103.1%	97.5%	99.7%	103.4%

(Number of 100-Yen shops)

# of shops opened	20	26	20	14	13	11	104
# of shops opened	(0)	(0)	(0)	(0)	(0)	(0)	(0)
# of abone aloned	10	8	6	10	9	10	53
# of shops closed	(0)	(0)	(1)	(1)	(0)	(0)	(2)
# of shops	1,651	1,669	1,683	1,687	1,691	1,692	1,692
at end of month	(23)	(23)	(22)	(21)	(21)	(21)	(21)

- (Notes) 1. Sales have not been audited by the independent public accountant. Moreover, preliminary figures may be revised retroactively.
 - 2. "100-Yen shops same-stores" are shops that are in operation for at least 13 months from the following month of opening.
 - 3. "Number of 100-Yen shops" is the sum of directly managed shops and franchised shops, and figures in parentheses represent the number of franchised shops, which are included in the total.