

September 7, 2020

Notice Regarding August 2020 Monthly YoY Change in Sales and Number of Shops

Watts Co., Ltd. announces YoY change in monthly sales and number of shops for the fiscal year ending August 31, 2020 (September 1, 2019 – August 31, 2020) as follows.

【1st half】

(YoY change in sales)

(%)

		Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	1 st half total
Directly-managed 100-Yen shops	Same-store	104.7	96.6	100.4	100.2	102.8	117.0	103.5
	All-store	106.9	97.4	100.8	100.3	103.2	118.5	104.1
Company total		109.1	96.0	98.7	98.5	99.9	112.6	102.1

(Number of 100-Yen shops)

(Shops)

# of shops opened	16 (-)	12 (-)	21 (-)	7 (-)	5 (-)	11 (-)	72 (-)
# of shops closed	12 (1)	7 (-)	6 (-)	3 (-)	4 (1)	8 (-)	40 (2)
# of shops at end of month	1,196 (27)	1,201 (27)	1,216 (27)	1,220 (27)	1,221 (26)	1,224 (26)	1,224 (26)

【2nd half】

(YoY change in sales)

(%)

		Mar.	Apr.	May.	Jun.	Jul.	Aug.	2 nd half total	Full-year
Directly-managed 100-Yen shops	Same-store	108.9	116.0	116.0	110.0	106.2	105.0	110.2	107.2
	All-store	110.3	112.9	113.1	110.1	106.2	105.6	109.7	106.9
Company total		105.0	106.3	107.9	106.1	103.7	105.5	105.8	103.9

(Number of 100-Yen shops)

(Shops)

# of shops opened	7 (-)	12 (-)	9 (-)	12 (-)	11 (-)	6 (-)	57 (-)	129 (-)
# of shops closed	10 (-)	4 (-)	4 (-)	3 (-)	10 (1)	10 (-)	41 (1)	81 (3)
# of shops at end of month	1,221 (26)	1,229 (26)	1,234 (26)	1,243 (26)	1,244 (25)	1,240 (25)	1,240 (25)	1,240 (25)

(Notes) 1. Sales have not been audited by the independent public accountant. Moreover, preliminary figures may be revised retroactively.

2. "100-Yen shops same-stores" are shops that are in operation for at least 13 months from the following month of opening.

3. "Number of 100-Yen shops" is the sum of directly managed shops and franchised shops, and figures in parentheses represent the number of franchised shops, which are included in the total.