September 7, 2015

## **Notice Regarding August 2015 Monthly YoY Change** in Sales and Number of Shops

Watts Co., Ltd. announces YoY change in sales and number of shops for the fiscal year ended August 31, 2015 (September 1, 2014 - August 31, 2015) as follows.

(YoY change in sales)

(%)

	September	October	November	December	January	February	1 <sup>st</sup> half total		
100-Yen shops	102.3	102.6	101.3	101.6	99.7	103.9	101.9		
100-Yen shops wholesale, others	122.2	94.8	102.4	109.5	110.8	114.0	108.2		
Total	104.6	101.6	101.4	102.5	101.0	105.1	102.6		
100-Yen shops same-stores	99.0	98.8	97.5	98.3	96.5	100.8	98.4		

(Number of 100-Yen shops)

(Shops)

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# of shops opened	16( - )	19( - )	16( - )	6( - )	6( - )	3( - )	66( - )
# of shops closed	2(-)	9( - )	5( - )	6(1)	5( - )	5( - )	32(1)
# of shops at end of month	973(51)	983(51)	994(51)	994(50)	995(50)	993(50)	993(50)

(YoY change in sales)

(%)

	March	April	May	June	July	August	2 <sup>nd</sup> half total	Full-year
100-Yen shops	90.3	105.0	103.8	100.7	102.0	102.0	100.5	101.2
100-Yen shops wholesale, others	110.0	114.7	107.4	122.7	107.0	108.2	111.7	110.0
Total	92.7	106.3	104.2	103.4	102.7	102.7	101.9	102.3
100-Yen shops same-stores	87.5	102.0	101.4	98.6	100.2	100.5	98.2	98.3

(Number of 100-Yen shops)

(Shops)

# of shops opened	9(-)	8( - )	7( - )	7( - )	10( - )	6( - )	47( - )	113( - )
# of shops closed	3( - )	6( - )	3( - )	3( - )	5( - )	12( - )	32( - )	64(1)
# of shops at end of month	999(50)	1,001(50)	1,005(50)	1,009(50)	1,014(50)	1,008(50)	1,008(50)	1,008(50)

(Notes) 1. Sales have not been audited by the independent public accountant. Moreover, preliminary figures may be revised retroactively.

- 2. "100-Yen shops same-stores" are shops that are in operation for at least 13 months from the
- following month of opening.
  3. "Number of 100-Yen shops" is the sum of directly managed shops and franchised shops, and figures in parentheses represent the number of franchised shops, which are included in the total.