

August 7, 2019

Notice Regarding July 2019 Monthly YoY Change in Sales and Number of Shops

Watts Co., Ltd. announces YoY change in monthly sales and number of shops for the fiscal year ending August 31, 2019 (September 1, 2018 – August 31, 2019) as follows.

【1st half】

(YoY change in sales)

(%)

		Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	1 st half total
Directly-managed 100-Yen shops	Same-store	101.4	102.7	98.8	99.2	100.3	100.3	100.4
	All-store	105.3	106.7	103.3	103.2	104.5	103.6	104.4
Company total		106.9	109.4	106.9	107.8	108.1	109.8	108.1

(Number of 100-Yen shops)

(Shops)

# of shops opened	15 (1)	12 (-)	16 (-)	2 (-)	4 (-)	9 (-)	58 (1)
# of shops closed	8 (-)	5 (-)	2 (-)	4 (1)	12 (2)	9 (-)	40 (3)
# of shops at end of month	1,168 (33)	1,175 (33)	1,189 (33)	1,187 (32)	1,179 (30)	1,179 (30)	1,179 (30)

【2nd half】

(YoY change in sales)

(%)

		Mar.	Apr.	May.	Jun.	Jul.	Aug.	2 nd half total	Full-year
Directly-managed 100-Yen shops	Same-store	101.1	97.7	99.7	98.1	97.5		98.8	99.6
	All-store	103.9	99.6	101.8	101.1	100.8		101.4	103.0
Company total		107.2	100.0	99.4	101.7	98.8		101.3	104.9

(Number of 100-Yen shops)

(Shops)

# of shops opened	16 (-)	12 (-)	9 (-)	9 (-)	4 (-)		50 (-)	108 (1)
# of shops closed	5 (-)	8 (-)	5 (1)	1 (-)	7 (-)		26 (1)	66 (4)
# of shops at end of month	1,190 (30)	1,194 (30)	1,198 (29)	1,206 (29)	1,203 (29)		1,203 (29)	1,203 (29)

(Notes) 1. Sales have not been audited by the independent public accountant. Moreover, preliminary figures may be revised retroactively.

2. "100-Yen shops same-stores" are shops that are in operation for at least 13 months from the following month of opening.

3. "Number of 100-Yen shops" is the sum of directly managed shops and franchised shops, and figures in parentheses represent the number of franchised shops, which are included in the total.